

## 01 What decision changes, and who owns it

BEFORE THE POC STARTS

*Name the decision or process the system will change, and the person accountable for that decision today. If no such person exists, there is nothing to hand the system to.*

### HOW TO CHECK

- Name the decision, determination, assessment or task the system changes. One sentence, in the language the agency already uses for it.
- Name the person accountable for that decision today, by role. If the role does not exist, stop here.
- Confirm that person controls, or can reach, the operating budget the service would sit in.
- Record what that person will do differently once the system works. If nothing changes, the benefit is not real.
- Check the agency's AI use case register for the same problem already solved elsewhere, as the checklist requires.

## 02 What the process does now

BEFORE THE POC STARTS

*Measure the current process before anything is built: volume, time, cost and error rate. Without those numbers nothing measured afterwards means anything.*

### HOW TO CHECK

- Record volume, elapsed time, effort and error or rework rate for the current process, before the build starts.
- Take the measurement from records the agency already keeps where possible, rather than from asking people.
- Identify a comparison group, even an imperfect one. A team not using the system is worth more than a larger sample of users.
- Write down in advance what result would cause the agency to stop. An evaluation that cannot fail is not one.
- Say plainly what the saved time is expected to be used for, and check afterwards whether it was.

## 03 Whether the system is any good

END OF POC, REPEAT AT PILOT

*Score the output against the source, and score whether it is worth acting on, and keep them apart. A demonstration is not an evaluation.*

### HOW TO CHECK

- Score two axes separately: whether the output is supported by the source, and whether it is worth acting on.
- Put the checkable axis on anyone who can read. Reserve subject matter experts for the judgement axis, because they are the scarce resource.
- Have two people score a sample independently and report how often they agreed. Report it even when it is poor.
- Evaluate the use case in front of you. Do not carry a score across from another task or another agency.
- Record the questions the system got wrong, not only the proportion.

## 04 Build, buy or tune

END OF POC

*For almost every Australian government use case the answer is buy, or assemble from bought parts. Training or fine-tuning a model is warranted in named circumstances, and they are narrow.*

### HOW TO CHECK

- Establish what a frontier model with good retrieval and structured prompting achieves on the task first. That is the baseline every other option has to beat.
- If fine-tuning is proposed, name the capability gap it closes, in one sentence, that retrieval cannot.
- Price the recurring obligation, not the build: who redoes the work on each base model turn, and who maintains the evaluation harness that proves it is no worse.
- Check whether the training data includes personal information the agency holds for another purpose.
- Check the whole-of-government arrangements before building anything. The agency may already have access.

## 05 What production costs, and who pays

BEFORE THE PILOT STARTS

*Identify the operating budget the service will sit in. Name the person who owns the benefit from a business-as-usual role, and the process change the benefit depends on. Do this before the build, not after it.*

### HOW TO CHECK

- Name the operating budget line the service will sit in, and the person who controls it.
- Name the benefit owner by role, and confirm the role is business-as-usual rather than project.
- Write down the process change the benefit depends on, and get the person who owns that process to agree to it in writing.
- Cost the recurring items: evaluation, monitoring, support, and migration to successor models.
- Check the consultation obligations that apply if the work changes, and start them on the right side of the decision.
- Confirm the production pathway before the proof of concept starts. The answer to who pays is cheapest to get wrong at the beginning.